

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BF NO: 001B2400167

PRINT DATE: 09/28/11

PAGE: 01

SHIP TO:

AS SPECIFIED ON INDIVIDUAL ORDERS

VENDOR ID: 1520789405
MCCALL HANDLING COMPANY
10314 PARTNERSHIP COURT

WILLIAMSPORT, MD 21795
(301) 223-1555

REFER QUESTIONS TO:

WALTER JOHNSON
(410) 767-4605
WALTER.JOHNSON@DGS.STATE.MD.US

ITB: 001IT818529

EXPR DATE: 09/30/13
POST DATE: 09/27/11

DISCOUNT TERMS: . NET 30 DAY
CONTRACT AMOUNT: .00

TERMS:

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

S T A T E W I D E
M U L T I P L E A W A R D C O N T R A C T
F O R

NON-ALL TERRAIN & NEIGHBORHOOD ELECTRIC (NEV) LOW SPEED UTILITY
VEHICLES (LSV)

SCOPE: FOR SUPPLYING THE STATE OF MARYLAND WITH THEIR NEEDS FOR VARIOUS NON-ALL TERRAIN AND NEIGHBORHOOD ELECTRIC LOW SPEED UTILITY VEHICLES FOR USE IN HAULING EQUIPMENT, MAINTENANCE, INSPECTION, PERSONNEL, WITH ATTACHMENTS FOR THE PERIOD SPECIFIED. QUANTITIES ARE ESTIMATES ONLY AND ARE NOT CONSTRUED AS ANY MINIMUM OR MAXIMUM GUARANTEE AND MAY VARY APPRECIABLY FROM ESTIMATED QUANTITIES.

CONTRACT PERIOD: OCTOBER 1, 2011 THRU SEPTEMBER 30, 2012 (2 YEARS)
WITH OPTION TO EXTEND FOR ONE (1) ADDITIONAL YEAR.

DELIVERY CLAUSE: SHALL BE F.O.B. DESTINATION FREIGHT PREPAID AND ALLOWED TO ANY POINT WITHIN THE STATE OF MARYLAND. CONTRACTOR WILL BE RESPONSIBLE FOR ALL TRANSPORTATION SHIPPING AND DELIVERY CHARGES. DELIVERY SHALL BE MADE WITHIN TEN (10) CALENDAR DAYS UPON A.R.O.

ORDERING CLAUSE: THE STATE OF MARYLAND PURCHASING CARD MUST BE ACCEPTED FOR PURCHASES MADE AGAINST THIS CONTRACT WITHIN PROCUREMENT OFFICER'S CARD LIMITATION OF \$5,000.00. VENDOR MUST ACCOUNT FOR CREDIT CARD PURCHASES ON THEIR USAGE REPORT. ALL AGENCY ORDERS MUST

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

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BFO: 001B2400167

PRINT DATE: 09/28/11

PAGE: 02

TEKMS (cont'd):

BE PLACED DIRECTLY TO THE AWARDED VENDOR. AGENCY ORDERS SHALL DISPLAY BILL TO AND SHIP TO ADDRESS ON THE ORDER, CONTACT PERSON AND PHONE NUMBER REGARDING THE ORDER SHALL ALSO BE PROVIDED TO VENDOR.

WARRANTY CLAUSE: THE SELLER EXPRESSLY WARRANTS THE COMMODITIES COVERED BY THIS ORDER TO CONFORM TO THE SPECIFICATIONS FOR THE EQUIPMENT. THE SELLER SHALL GUARANTEE TO THE WARRANTED AGAINST DEFECTS IN MATERIAL AND WORKMANSHIP, AND THE PRODUCT IS FIT FOR THE INTENDED PURPOSE FOR THE PERIOD SPECIFIED BY THE MANUFACTURER.

PRICING CLAUSE: VENDOR MUST PROVIDE A WEBSITE THAT AGENCIES CAN LOG ON TO, OR PROVIDE A CD-ROM OF THE MSRP SHEET TO THE AGENCY UPON REQUEST IN ORDER FOR THE END USER TO VERIFY LIST PRICING BY MANUFACTURER FOR LEGISLATIVE AUDIT PURPOSE. FAILURE TO PROVIDE EITHER WILL BE CAUSE TO REJECT YOUR BID.

EQUIPMENT ASSEMBLY:

- A. ALL PRODUCTS MUST BE DELIVERED FULLY ASSEMBLED - READY TO OPERATE.
- B. ALL PRODUCTS MUST BE DELIVERED WITH OPERATORS MANUAL, MAINTENANCE, LUBRICATION GRADE, AND PARTS BOOK AND OR CD-ROM.
- C. ALL PRODUCTS MUST HAVE ATTACHMENTS ASSEMBLED AND MOUNTED -READY TO OPERATE. ACCESSORIES ORDERED AT A LATER DATE WILL NOT BE ASSEMBLED OR MOUNTED BY THE CONTRACTOR.
- D. ALL ATTACHMENTS MUST INCLUDE NECESSARY HOOKUPS AND HYDRAULICS TO BE USED WITH THE POWER UNITS.
- E. SAFE OPERATIONAL PROCEDURES SHALL BE EXPLAINED AT THE TIME OF DELIVERY.
- F. FULL AND COMPLETE DETAILED SPECIFICATIONS RELATING TO EACH ITEM BEING BID SHALL ACCOMPANY THE BID. FAILURE TO PROVIDE SUCH INFORMATION MAY DISQUALIFY YOUR BID.

OPEN MARKET CLAUSE: THE CONTRACT WILL BE CANCELLED IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN. THE VENDOR WILL BE RESPONSIBLE FOR MONETARY DAMAGES LIMITED TO THE DIFFERENCE BETWEEN THE CONTRACT PRICE AND OPEN MARKET PURCHASE TO FULFILL THE CONTRACT.

ALL EQUIPMENT INCLUDED ON THE CONTRACT FOR VERIFICATION. ALL AFFIDAVITS MUST BE SUBMITTED BEFORE THE BID CLOSING DATE (NO EXCEPTION).

BASIS OF AWARD: WILL BE MADE TO THE RESPONSIBLE AND RESPONSIVE BIDDER OFFERING THE HIGHEST SINGLE PERCENTAGE DISCOUNT PER MANUFACTURER

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BID NO: 001B2400167

PRINT DATE: 09/28/11

PAGE: 03

TEKMS (cont'd):

BRAND. IF THE VENDOR QUOTES MORE THAN MANUFACTURER BRAND THEN THE HIGHEST SINGLE PERCENTAGE DISCOUNT WILL BE CONSIDERED FOR THAT BRAND.

PRICE ESCALATION: VENDOR MUST USE THE CURRENT PRICE LIST IN EFFECT AT THE TIME OF BID. VENDOR WILL ONLY BE ALLOWED TO INSTITUTE A NEW PRICE LIST ON THE ANNIVERSARY OF THE BID AWARD DATE.

METHOD OF PAYMENT: INVOICES ARE TO BE SUBMITTED DIRECTLY TO THE ORDERING AGENCY REFLECTING THE CONTRACT NUMBER, PURCHASE ORDER NUMBER, THE QUANTITY, ITEM PURCHASE, UNIT COST, DISCOUNT, AND EXTENDED PRICE AND INVOICE TOTAL.

USAGE REPORT: VENDOR SHALL PROVIDE A USAGE REPORT OF ALL EQUIPMENT PURCHASE OFF THE CONTRACT TO INCLUDE CREDIT CARD PURCHASES. REPORT SHALL BE SENT ANNUALLY TO: DEPARTMENT OF GENERAL SERVICES
OFFICE OF PROCUREMENT & LOGISTICS
301 W. PRESTON STREET, ROOM M-3
BALTIMORE, MARYLAND 21201
ATTN: WALTER JOHNSON

CONTRACT COMPLIANCE: BY SUBMITTING A BID VENDOR AGREES WITHOUT EXCEPTION TO THE TERMS, CONDITIONS OF THE CONTRACT HEREIN.

TRADE-IN DISCOUNT: IT IS THE DISCRETION OF THE VENDOR TO ACCEPT TRADE-IN OF A OLDER MODEL UNIT AND NOT MANDATORY. TRADE-IN DISCOUNTS SHOULD BE DEDUCTED BY THE VENDOR IN ADDITION TO THE STATED DISCOUNT IN THE BID.

TAXES: THE STATE OF MARYLAND IS EXEMPT FROM FEDERAL, AND STATE TAXES AND WILL NOT PAY OR REIMBURSE SUCH TAXES.

PURSUANT TO ARTICLE 41, SECTION 18-201 OF THE ANNOTATED CODE OF MARYLAND, EXCEPT AS PROVIDED IN (B) THE FOLLOWING ENTITIES MAY PURCHASE MATERIALS, SUPPLIES, AND EQUIPMENT UNDE THIS CONTRACT:

- (1) A COUNTY OR BALTIMORE CITY
- (2) A MUNICIPAL CORPORATION
- (3) A GOVERNMENTAL AGENCY IN THE STATE
- (4) A PUBLIC OR QUASI PUBLIC AGENCY THAT:
 - (I) RECEIVES STATE MONEY; AND
 - (II) IS EXEMPT FROM TAXATION UNDER SECTION 501(C) (3) OF THE INTERNAL REVENUE CODE;
- (5) A PRIVATE ELEMENTARY OR SECONDARY SCHOOL THAT:
 - (I) EITHER HAS BEEN ISSUED A CERTIFICATE OF APPROVAL FROM THE STATE BOARD OF EDUCATION OR IS ACCREDITED BY THE ASSOCIATION OF INDEPENDENT SCHOOL; AND
 - (II) IS EXEMPT FROM TAXATION UNDER SECTION 501 (C) (3) OF THE

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BU NO: 001B2400167

PRINT DATE: 09/28/11

PAGE: 04

TEKMS (cont'd):

INTERNAL REVENUE CODE

OR

(6) A NON PUBLIC INSTITUTION OF HIGHER EDUCATION UNDER SECTION 17-106 OF THE EDUCATION ARTICLE.

(B) A PRIVATE ELEMENTARY OR SECONDARY SCHOOL OR A NONPUBLIC INSTITUTION OF HIGHER EDUCATION MAY NOT PURCHASE RELIGIOUS MATERIALS UNDER THIS CONTRACT.

(C) THE RIGHT TO PURCHASE UNDER THIS SECTION SHALL BE IN ADDITION TO, BUT NOT IN SUBSTITUTION FOR, THE APPLICABLE PURCHASING POWER GRANTED TO ANY OF THE LISTED ENTITIES PURSUANT TO ANY STATUTORY OR CHARTER PROVISION.

(D) ALL PURCHASES UNDER THIS CONTRACT TO ANY SUCH ENTITY WHICH IS NOT A UNIT OR AGENCY OF THE STATE OF MARYLAND FOR WHICH THE STATE OF MARYLAND MAY BE HELD LIABLE IN CONTRACT (1) SHALL CONSTITUTE A PURCHASE OR CONTRACT BETWEEN THE CONTRACTOR AND THAT ENTITY ONLY, (2) SHALL NOT CONSTITUTE A PURCHASE OR CONTRACT OF THE STATE OF MARYLAND, (3) SHALL NOT BE BINDING OR ENFORCEABLE AGAINST THE STATE OF MARYLAND OR ANY OF ITS UNIT OR AGENCIES, AND (4) MAY BE SUBJECT TO OTHER TERMS AND CONDITIONS AGREED TO BY THE CONTRACTOR AND THE PURCHASER.

CONTRACTOR BEARS THE RISK OF DETERMINING WHETHER OR NOT ANY ENTITY FROM WHICH THE CONTRACTOR RECEIVES ANY ORDER UNDER THE CONTRACT IS A UNIT OR AGENCY OF THE STATE OF MARYLAND SUCH THAT THE CONTRACT MAY BE ENFORCED AGAINST THE STATE OF MARYLAND.

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
0001	56057-10000B	LT	

NON-ALL TERRAIN & NEIGHBORHOOD ELECTRIC (NEV) LOW SPEED UTILITY VEHICLES.

STATE BRAND: COLUMBIA PAR CAR MEGA & SUV SM-2, SM-4, SUV-S, SUV-L

LESS (10%) DISCOUNT OFF MANUFACTURER PRICE LIST (SEE ATTACHED).

NOTE FREIGHT IN THE AMOUNT OF \$800 PER UNIT SUV AND \$970 PER UNIT MEGA.

END OF ITEM LIST

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PRINT DATE: 09/28/11

PAGE: 05

TERMS (cont'd):

VENDOR MUST INCLUDE THE 9-DIGIT ZIP CODE OF COMPANY ADDRESS ON ALL INVOICES. FAILURE TO DO SO MAY RESULT IN DELAY OF PAYMENT.

ALL PRODUCTS USED IN PACKING TO CUSHION AND PROTECT DURING THE SHIPMENT OF COMMODITIES ARE TO BE MADE OF RECYCLED, AND/OR BIODEGRADABLE MATERIALS.

THE CONTRACTOR WARRANTS THAT THE CONTRACTOR SHALL COMPLY WITH COMAR 21.11.08. DRUG AND ALCOHOL FREE WORKPLACE, AND THAT THE CONTRACTOR SHALL REMAIN IN COMPLIANCE THROUGHOUT THE TERM OF THIS PURCHASE ORDER.

STATE FEDERAL TAX IDENTIFICATION NUMBER: 52-0789405

STATE PHONE NUMBER FOR PLACING ORDER: (410) 388-2600

STATE VENDOR CONTACT PERSON: DAVID HOEHN

***** LAST PAGE *****

AUTHORIZED BY: 

BUYER AUTHORIZED DESIGNEE

DATE: 09/28/11



Tilt Bed

THE MEGA

- ❑ 100% Pure Electric Drive System
- ❑ Environmentally Friendly Operation
- ❑ Multiple Configurations
- ❑ Comfortable Drivers Compartment
- ❑ Convenient and Intuitive Operator Controls
- ❑ Low Speed and Utility Vehicle Models Available



The MEGA Interior

Available in multiple configurations



DROP SIDE



Van



CARGO BED



REFUSE HAULER

Standard Equipment

- On board charger
- Adjustable seats
- Steering lock
- Turn signals
- Emergency hazard lights
- 3-Point retractable seat belts
- Inside rearview mirror
- Hour meter
- Tinted safety glass
- Economy and standard drive modes
- Dashboard maintenance alert indicators
- Single point battery watering system

Options

- 4 color choices
- Wheel covers
- Sun visors
- Strobe light
- Roll-up side van door
- High capacity battery pack
- 6 model configurations
- Dome light
- Windshield washer system
- Outside rearview mirrors
- 3-speed heater with defrost
- Maintenance free battery pack

Performance

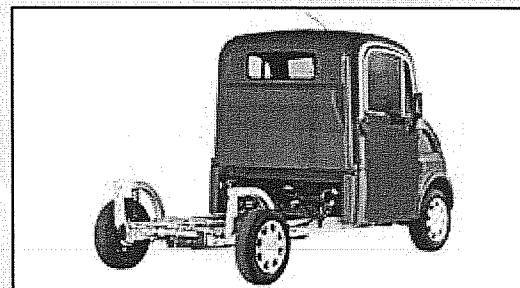
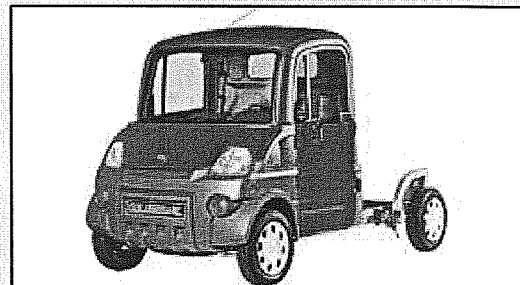
- Passenger Capacity** - 2
- Maximum Rated Speed** - up to 25 MPH
- Range - Standard Battery Group** - Up to 50 miles*
- Turning Radius** - 19 feet

Technical

- Traction Power System** - 48 Volt
- Motor** - 11kW Separately Excited
- Speed Control** - Solid State, Regenerative Braking
- Charger** - 110 - 240 VAC, 50 / 60 Hz
- Drive** - Front Wheel, Direct
- Steering** - Rack & Pinion
- Hydraulic Brakes - Front/Rear** - Disc / Drum
- Independent Suspension - Front** - MacPherson Strut / Coil
- Independent Suspension - Rear** - Coil / Shock
- Tires** - 145/70R13
- Chassis** - Aluminum Construction

MEGA Chassis

Also available as a base vehicle platform for special equipment mounting or vehicle customization.



	Mega Van	Mega DropSide	Mega TiltBed	Mega Cargo Bed	Mega Refuse Hauler	Mega Chassis
Dimensions						
Overall Length	131.1"	131.1"	131.1"	131.1"	131.1"	122.1"
Overall Width (excluding mirrors)	58.7"	60.2"	60.2"	58.7"	60.2"	58.1"
Overall Height	72.1"	70.9"	70.9"	70.9"	72.1"	70.9"
Wheel Base	91.5"					
Front Ground Clearance	6.1"					
Rear Ground Clearance	7.9"					
Front Track	51.1"					
Rear Track	50.1"					
Weight						
Unladen Weight	1485 lb..	1474 lb..	1558 lb..	1364 lb..	1635 lb..	1298 lb..
Rated Capacity	989 lb..	1000 lb..	916 lb..	1110 lb..	839 lb..	1176 lb..
Gross Vehicle Weight Rating	2474 lb..					
Maximum Axle Load - Front	1144 lb..					
Maximum Axle Load - Rear	1518 lb..					

* Range will vary depending upon, load, temperature, terrain, and driving style.
Low speed models meet or exceed the requirements of NHTSA CFR title 49-571.500.
Note: Specifications subject to change without notice.

Summit NEV | Specifications & Features


SM-2

SM-4

SUV-S

SUV-L

Performance

Speed, Forward - Maximum	25 mph			
Range - Maximum	Up to 40 Miles*	Up to 35 Miles*	Up to 40 Miles*	Up to 35 Miles*
Turning - Curb to Curb	248"	315"	265"	315"

Dimensions & Weight

Overall L x W x H (inches)	99" x 48" x 72"	124"x 48" x 72"	107" x 48" x 72"	131"x 48" x 72"
Wheelbase (inches)	66"	92"	76"	91"
Ground Clearance (inches)	5.5"			
Flat Bed	—	—	36" x 44"	36" x 44"
Curb Weight	1500 lbs	1780 lbs	1600 lbs	1750 lbs
Gross Vehicle Weight	2090 lbs	2550 lbs	2338 lbs	2735 lbs

Power Train

Motor	48-Volt, separately excited, NEMA class H temperature rated			
Horsepower	17.3 HP			
Batteries	Eight, 6 volt, 225 amp hour, 115 minute, deep cycle			
Charger	Built-in, micro-processor controlled, fully sealed, global, 110 - 240 VAC, 50/60 HZ			
Motor / Speed Controller	Programmable, solid state, 400 amp, pedal proportional control and regenerative braking with reduced speed reverse, diagnostic LED and calibrator interface			
Directional Control	Console mounted safety directional keyswitch			
Drive Unit / Differential	Automotive style, helical gears in oil bath, direct to motor, 10.35:1 final drive ratio			

Body

Passenger Capacity	2	4	2	2
Front Seating	Deluxe adjustable buckets with padded armrests and seats covered in marine grade vinyl		Basic adjustable buckets with plastic armrests and padded seats covered in marine grade vinyl	
Rear Seating	—	Matching fixed bench	—	—
Lighting	Headlights, Taillights, Brake lights, Back-up lamps, Turn signals, Emergency flashers, Reflectors			
Windshield / Mirrors	Safety glass Windshield, Rear and side view mirrors			
Instrumentation & Accessories	Horn, Battery discharge indicator, Reverse warning alarm, Cup holders, Headliner, Storage compartments, Non-slip floor board			

Chassis

Frame	High strength low alloy tubular steel frame, electro-statically power coated	
Steering	Automotive rack and pinion	
Brakes	Hydraulic rear drums, hand operated parking brake	
Suspension - Front	Transverse, 4 leaf spring with A arm, dual shock absorbers, adjustable camber	
Suspension - Rear	Swing arm mounted "live" differential with dual coil springs and shock absorbers	
Front Bumper	Poly, painted to match body color	Tubular steel, wrap-around, painted black
Rear Bumper	Steel, painted black	
Tires & Wheels	175/50 R13 (7 x 20 x 13) DOT rated tires mounted on chrome steel wheels	

Popular Options

	500 amp speed controller, Standard & Premium paint colors, Premium seat coverings, Aluminum wheels, Front wheel hydraulic brakes, Soft-sided weather enclosures, Hard sided doors with windows, Heater/defroster, Mirrors, Seat belts, Rear facing passenger seats, Hour meter, Unique keyswitch, Turn signals, LED tail lights, Speedometer, Locking glove boxes			
	Golf package, Deluxe interior trim package, Floor mats, Twin sweater baskets		244 amp hour batteries, Deluxe adjustable seats, Stake sides Bulkhead, Aluminum diamond plate deck cover, Rear wrap-around tubular bumper	

* Range will vary depending on temperature, grade, payload and driving style.

All specifications are subject to change without notice.

04 -1000

Summit | Specifications & Features


SUV-S

SUV-L

Performance		
Speed, Forward - Maximum	19 MPH (limited by controller)	
Range - Maximum	Up to 40 Miles*	Up to 35 Miles*
Turning - Curb to Curb	265"	315"
Dimensions & Weight		
Overall L x W x H (inches)	107" x 48" x 72"	131"x 48" x 72"
Wheelbase (inches)	76"	91"
Ground Clearance (inches)	5.5"	
Flat Bed	36" x 44"	36" x 44"
Curb Weight	1600 lbs.	1750 lbs.
Gross Vehicle Weight	2338 lbs	2735 lbs.
Power Train		
Motor	48-Volt, separately excited, NEMA class H temperature rated	
Horsepower	17.3 HP	
Batteries	Eight, 6 volt, 225 amp hour, 115 minute, deep cycle	
Charger	Built-in, micro-processor controlled, fully sealed, global, 110 - 240 VAC, 50/60 HZ	
Motor / Speed Controller	Programmable, solid state, 400 amp, pedal proportional control and regenerative braking with reduced speed reverse, diagnostic LED and calibrator interface	
Directional Control	Console mounted safety directional keyswitch	
Drive Unit / Differential	Automotive style, helical gears in oil bath, direct to motor, 10.35:1 final drive ratio	
Body		
Passenger Capacity	2	2
Front Seating	Basic adjustable buckets with plastic armrests and padded seats covered in marine grade vinyl	
Lighting	Headlights, Taillights, Brake Lights	
Instrumentation & Accessories	Horn, Battery discharge indicator, Reverse warning alarm, Cup holders, Headliner, Storage compartments, Non-slip floor board	
Chassis		
Frame	High strength low alloy tubular steel frame, electrostatically power coated	
Steering	Automotive rack and pinion	
Brakes	Hydraulic rear drums, hand operated parking brake	
Suspension - Rear	Swing arm mounted "live" differential with dual coil springs and shock absorbers	
Front Bumper	Tubular steel, wrap-around, painted black	
Rear Bumper	Steel, painted black	
Tires & Wheels	175/50 R13 (7 x 20 x 13) DOT rated tires mounted on chrome steel wheels	
Popular Options		
	500 amp speed controller, Standard & Premium paint colors, Premium seat coverings, Aluminum wheels, Front wheel hydraulic brakes, Soft-sided weather enclosures, Hard sided doors with windows, Heater/defroster, Mirrors, Seat belts, Rear facing passenger seats, Hour meter, Unique keyswitch, Turn signals, LED tail lights, Speedometer, Locking glove boxes	
	244 amp hour batteries, Deluxe adjustable seats, Stake sides Bulkhead, Aluminum diamond plate deck cover, Rear wrap-around tubular bumper	

* Range will vary depending on temperature, grade, payload and driving style.

04 - 1000

All specifications are subject to change without notice.

Passenger Vehicles
Prices Effective Oct 1, 2011 – Sept. 30, 2012 State of Maryland Only

Quotation: _____	Date Written: _____	Requested Delivery Date: _____
Order Form: _____	Written By: _____	Customer PO: _____ Terms: _____
Sold To: _____	Customer #: _____	Ship To: _____
_____		Mark For: _____
Ship (P)repaid / (C)ollect: _____ Via: _____		FOB: _____

Power System: Electric 48 Volt AC system

Speed Control: Programmable, solid state, regenerative and accelerator pedal proportional motor braking control system with top speed limiting, reduced speed reverse, diagnostic calibrator interface, fully integrated sealed pedal accelerator device

Charger: Built in, micro-processor control, fully sealed, anti-drive away interlock, 110-240 VAC, 50 / 60 HZ

Drive System: Front wheel drive, transverse motor mounted direct to automotive differential; Drive Ratio 8.4:1

Brakes: Four wheel hydraulic brakes, front disc/rear drum, hand operated parking brake






Frame & Body: Aluminum box frame chassis, structural composite and thermo plastic body panels, rack and pinion steering, independent front suspension - MacPherson strut/coil, independent rear suspension - coil over shock

Standard Accessories: Automotive hard-top cabin, lockable hard doors with full opening roll down safety glass tinted windows, rear window, license plate mount & light, reverse lights, adjustable bucket seats, automotive style keyed ignition with steering column lock, integral direction/high-low speed switch, hour meter, battery discharge indicator, reverse warning alarm, horn, high / low beam headlights, dual tail and brake lights, front & rear turn signals, emergency flashers, "lights-on" warning buzzer, safety glass tinted windshield, three speed windshield wiper, interior rear view mirror, exterior side view mirrors, three point retractable seat belts, 48V DC to 12V DC converter, single point battery watering system, automotive instrument dash panel with speedometer, odometer, turn signal/flasher indicators, high beam headlight indicator, emergency brake applied indicator light, low brake fluid warning light and maintenance alert indicator light, wheel covers.

* NEV/LSV models meet or exceed the requirements of NHTSA CFR Title 49-571.500.
Check with City, State & Local Authorities for additional requirements that may apply where this vehicle will be operated.

Passenger Capacity: 2 persons Rated Speed: 25 MPH maximum GVWR: 2,500 lbs.

The following pricing is for items completed and installed (except as noted) at the factory as a part of new vehicle purchases only.

Model & Description	Model: Select Only One	Qty	Unit Price	Extended
 CARGO BED Includes molded structural composite utility bed (56 inches wide x 61 inches long) with fold-down latching tailgate. Cargo bed is approximately 9 inches of clear space between wheel wells. Composite cargo deckboard with HDPE overlay. Unladen Weight: 1,400 lbs.	MG1-CN		17,900.00	
 DROP SIDE Includes aluminum flat bed (58 inches wide x 64 inches long) with 11 inch high side and rear panels which fold down and are removable. Under-deck storage accessible through rear tailgate. Unladen Weight: 1,480 lbs.	MG1-DN		18,900.00	
 TILT BED Includes hydraulically activated, tilting aluminum flat bed (58 inches wide x 64 inches long) with 11 inch high side and rear panels which fold down and are removable. Under-deck storage accessible through rear tailgate. Unladen Weight: 1,560 lbs.	MG1-TN		20,900.00	
 VAN Includes integrated structural composite enclosure (56 inches wide x 61 inches long x 53 inches high) with lockable rear doors and windows. Enclosure volume is approx. 100 cubic feet and is available in white only. Unladen Weight: 1,490 lbs.	MG1-VN		19,900.00	
 REFUSE HAULER Includes hydraulically activated refuse hopper. Interior hopper volume: approximately 1.75 cubic yards. Pump activation controls in vehicle cab. Unladen Weight: 1,640 lbs.	MG1-RN		26,900.00	

MEGALSV/NEV: Factory Installed Options				
Section	Description	Qty	Unit Price	Extended
Controls:	Right Hand Drive (add 'R' suffix to model number) Operator position & steering wheel installed on right-hand side of vehicle. Available on all Mega models.	- R	500.00	
Power:	48 volt AC - 450 Amp control with - Brushless induction, 18.2 HP, NEMA Class H temp. rated motor	B3-01-##	0.00	
Batteries:	Standard Capacity: 232 amp hour, 122 minute, six volt, 8 each (std)	C1-48-15	0.00	
	High Capacity: 251 amp hour, 154 minute, six volt, 8 each	C2-48-10	600.00	
	AGM: Sealed, Maint. Free, 187 amp hour, 94 minute, six volt, 8 each	C3-48-04	1,960.00	
Color:	Charcoal Gray front cowl, roof and interior with: White hood and door panels (standard)	E1-20-##	0.00	
	Red hood and door panels		0.00	
	Blue hood and door panels		0.00	
Tires & Wheels:	145/70 R13 Radial DOT rated tires (standard)	H4-01-40	0.00	
	Spare tire and jack	H4-01-41	220.00	
Passenger:	Heater / windshield defroster system	P2-10-45	620.00	
	Dome light	P2-10-46	88.00	
	Sun visors, 2 each	P2-10-47	78.00	
Cargo:	Aluminum van body, white, with lift up rear door, front & rear windows - requires MG1-VN, not available with R1-01-75	R1-01-93	280.00	
Accessories:	Sirobe light, cab mounted - amber	T2-30-02	188.00	
	12 volt accessory power outlet	T2-30-03	62.00	
	Charger power cord, AC, with integral GFCI protection	T2-20-91	46.00	
	Solar Range Extender, 261 watt, 3 panel system, installed - requires MG1-VN	T2-21-21	3912.00	
	Solar Range Extender, 348 watt, 4 panel system, installed - requires MG1-VN	T2-21-22	5629.00	
	Windshield washer system	T2-30-04	260.00	
	Front bumper	T2-51-18	76.00	
	License plate mounting bracket, front	T2-51-12	32.00	
Additional Options and Special Equipment				
<p>Columbia ParCar Corp. reserves the right to make design changes without obligation to make such changes on product previously sold or shipped. All pricing is in US dollars, FOB Reedsburg, WI, does not include packaging, transportation or taxes and is subject to change without notice.</p> <p>* Packaging costs must be added for most LTL (less than truckload) shipments and may be required for certain container, international or other shipment methods. Consult Columbia ParCar Corp.'s separately published "Packaging Pricing" matrix to determine packaging costs.</p> <p>Quotation will be honored for: _____ days from the date written above. Shipment is expected: _____ 12 weeks after acceptance of purchase order or signed sales order acknowledgement.</p> <p>Presented by: _____ Accepted by: _____</p>			<p>Sub Total \$ _____</p> <p>0% Disc - Fctry Opta \$ _____</p> <p>0% Disc - Field Opta _____</p> <p>0% Disc - Spcl Equip _____</p> <p>Net _____</p> <p>0.00% Sales Tax _____</p> <p>* Packaging _____</p> <p>Transportation _____</p> <p>Trade In _____</p> <p>Total \$ _____</p>	

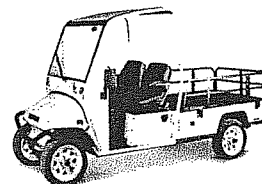
SUV Summit Utility Vehicle

Passenger Vehicles

Prices Effective Oct 1, 2011 – Sept. 30, 2012 State of Maryland Only

Quotation: _____	Date Written: _____	Requested Delivery Date: _____
Order Form: _____	Written By: _____	Customer PO: _____ Terms: _____
Sold To: _____	Customer #: _____	Ship To: _____
_____	_____	_____
_____	_____	_____
_____	_____	_____
Ship (P)repaid / (C)ollect: _____	Via: _____	Mark For: _____ FOB: _____

Power System:	Electric 48 Volt DC & 48 Volt AC systems available
Speed Control:	Programmable, solid state, regenerative and accelerator pedal proportional motor braking control system with top speed limiting, reduced speed reverse, dash mounted system status light, diagnostic calibrator interface
Charger:	Built in, micro-processor control, fully sealed, anti-drive away interlock, 110-240 VAC, 50 / 60 HZ
Drive System:	Direct, oil bath, helical gears, automotive style differential, Drive Ratio 10.35:1
Brakes:	Hydraulic rear brakes, hand operated parking brake
Frame & Body:	2 passenger, high strength, tubular metal frame and hard-top roof, electrostatically powder coated, Rhino-Tuff™ polymer front body, aluminum rear body, front tubular steel bumper, rear aluminum bumper, aluminum diamond plate deck cover
Standard Accessories:	Adjustable bucket seats with folding armrests, dash mounted ignition keyswitch, forward & reverse selector, battery discharge indicator, horn, reverse warning alarm, dual high / low beam head lights, LED tail & brake lights, headliner, safety glass windshield, comfort grip steering wheel



Shown with optional equipment

The following pricing is for items completed and installed (except as noted) at the factory as a part of new vehicle purchases only.

Section	Description	Item #	Qty	Unit Price	Extended
Models:	Standard Length SUV	SUV-S		9680.00	
	110" Overall Length, 71" Wheelbase, 40"L x 44"W Rear Deck <i>Rated Capacity: 800 lbs. Rated Speed: 19 mph max.</i>				
	Extended Length SUV	SUV-L		9980.00	
	131" Overall Length, 92" Wheelbase, 60"L x 44"W Rear Deck Storage compartment <i>Rated Capacity: 1000 lbs. Rated Speed: 19 mph max.</i>				
	Standard Length SUV Neighborhood Electric Vehicle (NEV / LSV) *	SUV-SN		10280.00	
	Standard length SUV-S with the following additional equipment - Rear view mirror, left & right side view mirrors, front & rear turn signals, emergency flashers, rear license plate light & mount, retractable seat belts, (2 sets), reflectors, back-up lamps, high / low speed switch, windshield wiper, DC to DC converter <i>Curb Weight: 1620 lbs. GVWR: 2370 lbs. Rated Speed: 25 mph max.</i>				
	Extended Length SUV Neighborhood Electric Vehicle (NEV / LSV) *	SUV-LN		10580.00	
	Extended length SUV-L with the following additional equipment - Rear view mirror, left & right side view mirrors, front & rear turn signals, emergency flashers, rear license plate light & mount, retractable seat belts (2 sets), reflectors, back-up lamps, high / low speed switch, windshield wiper, DC to DC converter, storage compartment <i>Curb Weight: 1736 lbs. GVWR: 2636 lbs. Rated Speed: 25 mph max.</i>				
	* NEV/LSV models meet or exceed the requirements of NHTSA CFR Title 49-571.500. Check with City, State & Local Authorities for additional requirements that may apply where this vehicle will be operated.				
Power:	48 volt DC - 400 Amp control (standard) with - Separately Excited, 17.3 HP, NEMA Class H temperature rated motor	B3-01-05		0.00	
	48 volt AC - 450 Amp control with - Brushless induction, 18.2 HP, NEMA Class H temperature rated motor	B3-01-##		1100.00	
Power Upgrade:	48 volt DC - 500 Amp control with - Separately Excited, 19.5 HP, NEMA Class H temperature rated motor	B3-01-06		100.00	
Batteries:	Standard Capacity: 232 amp hour, 122 minute, six volt, 8 each (std)	C1-48-01		0.00	
	High Capacity: 251 amp hour, 154 minute, six volt, 8 each	C2-48-01		600.00	
	AGM: Sealed, Maint. Free, 187 amp hour, 94 minute, six volt, 8 each	C3-48-02		2120.00	
	Single point battery watering system - not available with C3-48-02	C1-48-08		390.00	

SUV: Factory Installed Options - <i>continued</i>					
Section	Description	Item #	Qty	Unit Price	Extended
Color:	Standard Body Colors:				
	Bright White - (standard)			0.00	
	Collegiate Red			0.00	
	Birch White			0.00	
	Prestige Body Colors:				
	Midnight Blue			140.00	
	Screaming Yellow			140.00	
	Torch Red			140.00	
	Brilliant Black Crystal Metallic			140.00	
	Timberline Green			140.00	
	Non-Metallic Color: Supply CODE: _____			270.00	
	Pearl or Metallic Color: Supply CODE: _____			430.00	
Seating:	Front Passenger Seating	G2-10-02			
	Basic adjustable bucket seats, self-skinned, water resistant, BLACK (standard)			0.00	
	Basic adjustable bucket seats, self-skinned, water resistant, GRAY			40.00	
	Basic adjustable bucket seats, <i>marine grade vinyl upholstery</i> , Sand			120.00	
	Deluxe adjustable bucket seats, upholstered with:				
	Premium weave cloth - Slate Gray			330.00	
	Premium weave cloth - Classic Blue			330.00	
	Premium weave cloth - Sandstone			330.00	
	Unupholstered (covers by Dealer)			120.00	
Tires & Wheels:	175/50 R13 (7 X 20 X 13) DOT rated radial tires mounted on -				
	White Steel wheels (standard)	H4-01-60		0.00	
	Chrome steel wheels	H4-01-65		120.00	
	Polished aluminum wheels	H4-01-68		320.00	
Brakes:	Front wheel hydraulic disc brakes in addition to rear drums	L2-10-##		520.00	
Passenger:	Weather enclosure, soft sided with zippered doors	P2-99-13			
	Sand			960.00	
	Charcoal			960.00	
	Gray			960.00	
	Doors, hardsided with adjustable windows. Includes rear panel & window. Includes black marine grade vinyl bucket seats, 2 sets of 3 point seat belts.	P2-10-##		1980.00	
	Heater / windshield defroster - <i>not available with P2-10-27</i>	P2-10-24		432.00	
	Fan, defogger, 12 volt - <i>not available with P2-10-24</i>	P2-10-27		208.00	
	Dome light	P2-10-28		112.00	
	Windshield wiper - <i>for non-NEV models</i>	P2-10-22		260.00	
	Windshield washer - <i>for NEV models or with P2-10-22</i>	P2-10-73		260.00	
	Mirror, rear view - <i>for non-NEV models</i>	P2-10-78		38.00	
	Mirrors, side view, right & left - <i>for non-NEV models, req'd with P2-10-##</i>	P2-10-23		72.00	
	Seat belts, retractable, 2 sets - <i>for non-NEV models</i>	P2-70-05		140.00	
Cargo:	14" high folding sides (3) - aluminum stakes & rails - <i>use with -S & -SN</i>	R1-01-48		428.00	
	14" high folding sides (3) - aluminum stakes & rails - <i>use with -L & -LN</i>	R1-01-49		438.00	
	Aluminum van body, white, with lift up rear door, front & rear windows - <i>use with -S & -SN</i>	R1-01-70		1520.00	
	Aluminum van body, white, with lift up rear & side doors, front & rear windows - <i>use with -L & -LN</i>	R1-01-70		1520.00	

SUV: Factory Installed Options - continued

Section	Description	Item #	Qty	Unit Price	Extended
Accessories:	Hour Meter	T2-20-66		78.00	
	Steering wheel lock - <i>not available with T2-20-47</i>	T2-51-13		258.00	
	Keyswitch, individually keyed (4 unique switches available) - <i>not available with T2-51-13</i>	T2-20-47		64.00	
	Vehicle Immobilizer - key fob required to start vehicle	T2-20-42		340.00	
	DC to DC converter - <i>required with certain electrical options, for non-NEV models</i>	T2-20-81		340.00	
	Strobe light, cab mounted - amber	T2-20-85		188.00	
	Turn signals, emergency flashers & back-up lamps, <i>for non-NEV models</i>	T2-22-05		220.00	
	Speedometer / odometer - <i>requires DC to DC converter</i>	T2-20-##		398.00	
	12 volt accessory power outlet	T2-20-12		68.00	
	Charger power cord, AC, with integral GFCI protection	T2-20-91		46.00	
	5 panel rearview mirror	T2-50-94		58.00	
	Glove / Security box doors, lockable, driver and passenger sides	T2-50-05		156.00	
	Simulated, carbon glove box	T2-51-03		180.00	
	Simulated, dark wood glove box	T2-51-02		180.00	
	Wrap-around tubular bumper, rear w/ integral receiver hitch	T2-51-10		258.00	
	License plate mounting bracket, front	T2-51-15		32.00	
	Solar Range Extender, 261 watt, 3 panel system, installed	T2-21-19		3912.00	
	Solar Range Extender, 348 watt, 4 panel system, installed (<i>req's -L or -LN</i>)	T2-21-20		5629.00	
Additional Options and Special Equipment					
<p>Columbia ParCar Corp. reserves the right to make design changes without obligation to make such changes on product previously sold or shipped. All pricing is in US dollars, FOB Reedsburg, WI, does not include packaging, transportation or taxes and is subject to change without notice.</p> <p>* Packaging costs must be added for most LTL (less than truckload) shipments and may be required for certain container, international or other shipment methods. Consult Columbia ParCar Corp.'s separately published "Packaging Pricing" matrix to determine packaging costs.</p> <p>Quotation will be honored for: _____ days from the date written above.</p> <p>Shipment is expected: _____ 8 weeks after acceptance of purchase order or signed sales order acknowledgement.</p> <p>Presented by: _____</p> <p>Accepted by: _____</p>				Sub Total \$	
				0%	Disc - Fctry Opts
				0%	Disc - Field Opts
				0%	Disc - Spcl Equip
				Net	
				0.00%	Sales Tax
				* Packaging	
				Transportation	
				Trade In	
				Total \$	

Passenger Vehicles

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Sold To: _____	Customer #: _____	Ship To: _____
_____		_____
_____		_____
_____		_____
_____		_____
Ship (P)repaid / (C)ollect: _____		Via: _____ Mark For: _____ FOB: _____

Power System: Electric 48 Volt DC & 48 Volt AC systems available

Speed Control: Programmable, solid state, regenerative and accelerator pedal proportional motor braking control system with top speed limiting, reduced speed reverse, dash mounted system status light, diagnostic calibrator interface

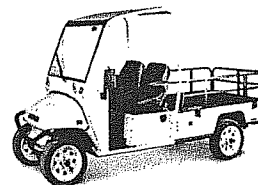
Charger: Built in, micro-processor control, fully sealed, anti-drive away interlock, 110-240 VAC, 50 / 60 HZ

Drive System: Direct, oil bath, helical gears, automotive style differential, Drive Ratio 10.35:1

Brakes: Hydraulic rear brakes, hand operated parking brake

Frame & Body: 2 passenger, high strength, tubular metal frame and hard-top roof, electrostatically powder coated, Rhino-Tuff™ polymer front body, aluminum rear body, front tubular steel bumper, rear aluminum bumper, aluminum diamond plate deck cover

Standard Accessories: Adjustable bucket seats with folding armrests, dash mounted ignition keyswitch, forward & reverse selector, battery discharge indicator, horn, reverse warning alarm, dual high / low beam head lights, LED tail & brake lights, headliner, safety glass windshield, comfort grip steering wheel



Shown with optional equipment

Vehicles for Work

Utility Vehicles

SUV

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	Standard Length SUV Neighborhood Electric Vehicle (NEV / LSV) *	SUV-SN		10280.00	
	Standard length SUV-S with the following additional equipment - Rear view mirror, left & right side view mirrors, front & rear turn signals, emergency flashers, rear license plate light & mount, retractable seat belts, (2 sets), reflectors, back-up lamps, high / low speed switch, windshield wiper, DC to DC converter Curb Weight: 1620 lbs. GVWR: 2370 lbs. Rated Speed: 25 mph max.				
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	Extended length SUV-L with the following additional equipment - Rear view mirror, left & right side view mirrors, front & rear turn signals, emergency flashers, rear license plate light & mount, retractable seat belts (2 sets), reflectors, back-up lamps, high / low speed switch, windshield wiper, DC to DC converter, storage compartment Curb Weight: 1736 lbs. GVWR: 2636 lbs. Rated Speed: 25 mph max.				
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	48 volt AC - 450 Amp control with -				
	Brushless induction, 18.2 HP, NEMA Class H temperature rated motor	B3-01-##		1100.00	
Power Upgrade:	48 volt DC - 500 Amp control with -				
	Separately Excited, 19.5 HP, NEMA Class H temperature rated motor	B3-01-06		100.00	
Batteries:	Standard Capacity: 232 amp hour, 122 minute, six volt, 8 each (std)	C1-48-01		0.00	
	High Capacity: 251 amp hour, 154 minute, six volt, 8 each	C2-48-01		600.00	
	AGM: Sealed, Maint. Free, 187 amp hour, 94 minute, six volt, 8 each	C3-48-02		2120.00	
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SUV: Factory Installed Options - *continued*

Section	Description	Item #	Qty	Unit Price	Extended
Color:	Standard Body Colors:				
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	Birch White			0.00	
	Prestige Body Colors:				
	Midnight Blue			140.00	
	Screaming Yellow			140.00	
	Torch Red			140.00	
	Brilliant Black Crystal Metallic			140.00	
	Timberline Green			140.00	
	Non-Metallic Color: Supply CODE: _____			270.00	
	Pearl or Metallic Color: Supply CODE: _____			430.00	
Seating:	Front Passenger Seating	G2-10-02			
	Basic adjustable bucket seats, self-skinned, water resistant, BLACK (standard)			0.00	
	Basic adjustable bucket seats, self-skinned, water resistant, GRAY			40.00	
	Basic adjustable bucket seats, <i>marine grade vinyl upholstery</i> , Sand			120.00	
	Deluxe adjustable bucket seats, upholstered with:				
	Premium weave cloth - Slate Gray			330.00	
	Premium weave cloth - Classic Blue			330.00	
	Premium weave cloth - Sandstone			330.00	
	Unupholstered (covers by Dealer)			120.00	
Tires & Wheels:	175/50 R13 (7 X 20 X 13) DOT rated radial tires mounted on -				
	White Steel wheels (standard)	H4-01-60		0.00	
	Chrome steel wheels	H4-01-65		120.00	
	Polished aluminum wheels	H4-01-68		320.00	
Brakes:	Front wheel hydraulic disc brakes in addition to rear drums	L2-10-##		520.00	
Passenger:	Weather enclosure, soft sided with zippered doors	P2-99-13			
	Sand			960.00	
	Charcoal			960.00	
	Gray			960.00	
	Doors, hard-sided with adjustable windows. Includes rear panel & window. Includes black marine grade vinyl bucket seats, 2 sets of 3 point seat belts.	P2-10-##		1980.00	
	Heater / windshield defroster - <i>not available with P2-10-27</i>	P2-10-24		432.00	
	Fan, defogger, 12 volt - <i>not available with P2-10-24</i>	P2-10-27		208.00	
	Dome light	P2-10-28		112.00	
	Windshield wiper - <i>for non-NEV models</i>	P2-10-22		260.00	
	Windshield washer - <i>for NEV models or with P2-10-22</i>	P2-10-73		260.00	
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	Seat belts, retractable, 2 sets - <i>for non-NEV models</i>	P2-70-05		140.00	
Cargo:	14" high folding sides (3) - aluminum stakes & rails - <i>use with -S & -SN</i>	R1-01-48		428.00	
	14" high folding sides (3) - aluminum stakes & rails - <i>use with -L & -LN</i>	R1-01-49		438.00	
	Aluminum van body, white, with lift up rear door, front & rear windows - <i>use with -S & -SN</i>	R1-01-70		1520.00	
	Aluminum van body, white, with lift up rear & side doors, front & rear windows - <i>use with -L & -LN</i>	R1-01-70		1520.00	

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	Vehicle Immobilizer - key fob required to start vehicle	T2-20-42		340.00	
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	Turn signals, emergency flashers & back-up lamps, <i>for non-NEV models</i>	T2-22-05		220.00	
	Speedometer / odometer - <i>requires DC to DC converter</i>	T2-20-##		398.00	
	12 volt accessory power outlet	T2-20-12		68.00	
	Charger power cord, AC, with integral GFCI protection	T2-20-91		46.00	
	5 panel rearview mirror	T2-50-94		58.00	
	Glove / Security box doors, lockable, driver and passenger sides	T2-50-05		156.00	
	Simulated, carbon glove box	T2-51-03		180.00	
	Simulated, dark wood glove box	T2-51-02		180.00	
	Wrap-around tubular bumper, rear w/ integral receiver hitch	T2-51-10		258.00	
	License plate mounting bracket, front	T2-51-15		32.00	
	Solar Range Extender, 261 watt, 3 panel system, installed	T2-21-19		3912.00	
	Solar Range Extender, 348 watt, 4 panel system, installed (<i>req's -L or -LN</i>)	T2-21-20		5629.00	
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				0% Disc - Fctry Opt	
				0% Disc - Field Opt	
				0% Disc - Spcl Equip	
				Net	
				0.00% Sales Tax	
				* Packaging	
				Transportation	
				Trade In	
				Total	\$